Mirarth (8897, Corporate)

2H condominium skew

27th August 2025

Share price: ¥397

Market cap: ¥55.7bn

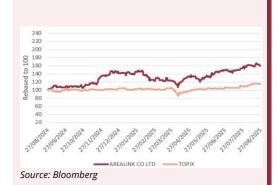
We expect a significant 2H condominium delivery & earnings skew, coupled with effective ongoing cost control, to facilitate meeting FY 3/26 targets.

Company sector

Real Estate Management & Devel (GICS Industry)

Stock data

Price (¥)	397
Mkt cap (¥bn)/(\$m)	55.7 / 376.8
52-week range (¥)	369 – 528
Shares O/S (m)	140.3
Average daily value (\$m)	3.1
Free float (%)	54.8
Foreign shareholding (%)	9.6
Ticker	8897
Exchange	Tokyo Prime
Net Debt/Equity (%)	243.4



BUSINESS OVERVIEW

Mirarth is one of Japan's leading real estate developers with a growing renewable energy business & asset management business.

Next event

1H 3/2026 results in November 2025 Storm Corporate: +44 (0) 121 815 9426 info@stormresearch.co.uk Storm Corporate profile page

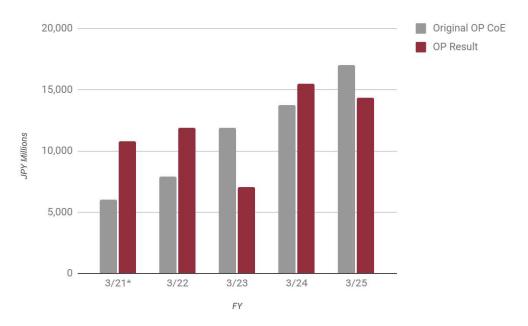
Mirarth is a research client of Storm Research

- A consolidated 1Q 3/26 operating loss was due to significantly lower condominium deliveries YoY, a function of delivery timing—with most projects expected to fall in the 2H-rather than weaker demand. Given the projected 2H skew, Mirarth believes its FY 3/26 unit target of 2,820 remains realistic as sales efforts continue through the remainder of the FY
- Despite likely 1H weakness, it anticipates 2H deliveries offsetting any decline & has therefore maintained its FY 3/26 estimates. We also note that by **limiting new hires, focusing on productivity per employee, & advancing DX efforts**, Mirarth plans to maintain tight control on SG&A.
- Strong 1Q Liquidation segment sales & GP growth was driven by 6 large properties sold at
 comparatively profitable prices. Energy segment revenue came solely from electricity sales,
 which increased YoY, with OP growth due to cost control. We anticipate strong 2H
 growth based on low YoY hurdles following last year's difficult weather & cable theft
 prevention expenses.
- With no new funds launched in the 1Q, Asset Management AUM remained stable whilst Other Business recorded modest OP versus an operating loss in 1Q 3/25. Hotel performance was in line with plan & has not been affected by slower inbound tourism consumption.
- In light of strong 2H condominium deliveries likely offsetting 1H weakness, & disciplined SG&A & productivity improvements underpinning a positive FY outlook, Mirarth's FY 3/26 targets remain achievable.
- On 8x FY 3/26 company estimates, trading -56% below its 2016 high, we conclude the stock
 has discounted weak 1Q earnings but has yet to recognise the potential for improvement
 in the 2H & medium term. We recommend a discussion with senior management to fully
 assess the FY & longer term outlook: here.

Year end	3/2024	3/2025	1Q 3/2026	3/2026E
Sales (¥bn)	185.1	196.5	26.3	216.4
OP (¥bn)	15.4	14.3	-0.0	15.5
NP (¥bn)	8.1	8.2	-0.6	8.0
EPS (¥)	74.4	62.7	-4.2	58.9
DPS (¥)	24.0	30.0	n/a	21.0
Sales growth YoY (%)	20.7	6.1	-32.3	10.1
OP growth YoY (%)	119.9	-7.1	n/a	7.9
NP growth YoY (%)	78.4	0.4	n/a	-2.5
EPS growth YoY (%)	77.5	-15.7	n/a	-6.1
PER (x)	7.0	8.1	7.2	7.6
EV/EBITDA (x)	10.9	12.0	13.7	14.0
PBR (x)	0.9	0.8	0.6	0.7
ROE (%)	12.8	11.0	-0.7	n/a
ROIC (%)	3.4	3.6	n/a	n/a
FCF yield (%)	19.8	n/a	n/a	n/a
Dividend yield (%)	5.1	5.9	n/a	5.3
Source: Company & Bloomberg				



RESULTS VS FORECAST HISTORY



* 3/21 original OP CoE released with 1H results.

EARNINGS

- 1Q 3/26: 1Q sales declined YoY on fewer new condominium deliveries versus 1Q 3/25. Due to comparatively low quarterly condominium sales, which were not sufficient to cover fixed SG&A costs, Mirarth posted a 1Q Real Estate division operating loss & consequently a consolidated operating loss.

1Q weakness was driven purely by sales timing in the current FY, rather than any change in supply/demand or other market conditions.

- FY 3/26 outlook: Mirarth expects 2Q condominium deliveries to be broadly similar QoQ, resulting in a 1H YoY sales decline.

It anticipates deliveries being concentrated in the 2H, **offsetting the 1H decrease & enabling the company to achieve its FY 3/26 Real Estate divisional targets.** It has therefore left FY 3/26 consolidated estimates unchanged.

We note Mirarth aims to carefully control FY 3/26 SG&A, restricting hiring versus FY 3/25 & instead focus on raising productivity per employee, as stated in its FY 3/26-3/28 MTP. It plans to improve productivity not only through higher condo prices, but also by increasing condo units sold per employee, whilst limiting overtime hours & implementing DX.

REAL ESTATE

(JPY	3/25	YoY	1Q 3/26	YoY	3/26 CoE	YoY
Millions)	Results		Results			
Sales	178,512	9.6%	21,580	-37.0%	194,600	9.0%
GP	38,451	8.0%	4,821	-30.8%	39,500	2.7%
GPM	21.5%	-0.3%	22.3%	2.0%	20.3%	-1.2%
OP	13,130	-4.8%	-732	n/a	13,590	3.5%
OPM	7.4%	-1.1%	n/a	n/a	7.0%	-0.4%



New Built-for-sale Condominiums

(JPY	3/25	YoY	1Q 3/26	YoY	3/26 CoE	YoY
Millions)	Results		Results			
Sales	106,582	14.0%	4,482	-74.4%	110,900	4.1%
GP	23,082	9.9%	828	-79.9%	23,210	0.6%
GPM	21.7%	-0.8ppt	18.5%	-5.1%	20.9%	-0.7%
Units	2,339	5.6%	107	-72.4%	2,820	20.6%

- Contract progression: At 1Q results, Mirarth had secured contracts for 1,759 +0.3%YoY new built-for-sale condominiums to be delivered within FY 3/26. This figure represents 62.4% of its 2,820 FY 3/26 unit delivery target, versus 79.6% achieved in the 1Q 3/25.

Mirarth believes its FY target remains achievable as sales efforts continue through the remainder of the FY.

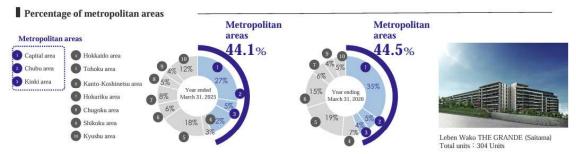
- *Deliveries:* In the 1Q, Mirarth completed construction of 67 new condominiums. Combined with inventory carried over from FY 3/25 & delivered in 1Q 3/26, total condominium deliveries reached 107 units.

1Q deliveries declined -72.4%YoY from 388 in 1Q 3/25, reflecting a greater 2H skew in FY3/26 compared with last year. In particular, 1Q 3/25 accounted for 16.6% of annual deliveries, versus 9.0% in 1Q 3/24, suggesting the 1Q 3/26 YoY drop is a timing effect, rather than a performance issue.

In FY 3/26, Mirarth expects a significant 2H delivery skew. Based on its construction timeline, it expects ~120 completions in the 2Q, in addition to the 107 1Q deliveries, with the remainder of the targeted 2,820 units occurring in the 2H.

It does not currently see any material risk of delay & notes **condominium supply/demand continues to be extremely tight.** The number of developers able to add capacity has remained limited since the Lehman shock & high construction costs are likely deterring existing operators from launching substantial new projects.

- Locations: In 1Q 3/26, 80.4% of units delivered were in metropolitan zones (Tokyo & surrounding areas, the Chubu Region, & the Kinki Region), versus 49.0% in 1Q 3/25. This skew reflects a high concentration of 1Q 3/26 deliveries in the Kinki Region. Mirarth expects distribution to normalise over the FY, targeting a 44.5% metropolitan area ratio.



^{*}Source: Company

- *Pricing*: The average 1Q unit price was ~¥42m, versus ~¥48m in 1Q 3/25, in line with plan given the low number of 1Q unit completions. We note Mirarth assumes **a FY 3/26 average** price of ~¥52.3m +¥5.3m YoY & anticipates improvement toward this level as deliveries accelerate towards peak 4Q demand.



Liquidation

(JPY Millions)	3/25 Results	YoY	1Q 3/26 Results	YoY	3/26 CoE	YoY
Sales	30,898	0.8%	8,779	30.3%	39,000	26.2%
GP	7,375	11.4%	2,098	75.4%	5,550	-24.7%
GPM	23.9%	2.3%	23.9%	6.1%	14.2%	-9.6%

Mirarth achieved strong 1Q Liquidation segment sales & GP growth, as **1Q property sales included 6 large properties sold at comparatively profitable prices.** These comprised primarily residences & office buildings, mainly in the Tokyo metropolitan area, as well as a building in Fukuoka.

Other Real Estate Areas

- 1Q New Detached House units sold were flat YoY at 30 versus the FY 3/26 target of 250, but sales increased +27.7%YoY to ¥2.1bn & GP increased +60.5%YoY to ¥275m due to high margins on delivered units.
- 1Q Renewal Resale sales declined -59.6%YoY to ¥1.7bn & GP -31.8%YoY to ¥312m due to high hurdles from bulk sales of delayed FY 3/24 units in 1Q 3/25. By contrast, 1Q 3/26 units were sold individually as usual, & included no delayed items. As a result, units delivered declined from 149 in 1Q 3/25 to a more typical 37 in 1Q 3/26, which we believe was broadly in line with expectations.
- 1Q Real Estate Rental sales increased +13.1%YoY to ¥1.6bn & GP +100.9%YoY to ¥577m against low initial cost hurdles from inventory procured in 1Q 3/25. We expect growth to moderate from the 2Q.
- Real Estate Management managed units declined QoQ from 79,624 at FY-end 3/25 to 79,245 in 1Q 3/26 following a price increase. Conversely, the price increase improved margins & 1Q 3/26 business sales increased +12.7%YoY to ¥2.5bn & GP +23.7%YoY to ¥482m.

ENERGY

(JPY	3/25	YoY	1Q 3/26	YoY	3/26 CoE	YoY
Millions)	Results		Results			
Sales	9,921	-28.4%	2,936	7.0%	11,670	17.6%
GP	2,551	-41.5%	1,003	-7.3%	2,950	15.6%
GPM	25.7%	-5.8%	34.2%	-5.3%	25.3%	-0.4%
OP	1,110	-45.2%	639	4.9%	1,350	21.6%
ОРМ	11.2%	-3.4%	21.8%	-0.4%	11.6%	0.4%

- 1Q 3/26: 1Q Energy sales consisted solely of electricity, as Mirarth does not plan any facility sales within the FY.

Segment GP declined -7.3%YoY as new wind power generation entered operation from the start of the FY & related depreciation weighed on the GPM. Despite this decrease, the division achieved YoY OP growth due to cost control efforts.

- Outlook: The company has recorded a negative impact in certain regions from high summer heat & major rainfall, which reduced plant utilisation, but overall believes 2Q electricity sales are progressing broadly in line with expectations.



From the 2H 3/26, we expect Mirarth to benefit from low YoY OP hurdles against difficult weather conditions & cable threat prevention costs recorded in the 2H 3/25.

ASSET MANAGEMENT BUSINESS

(JPY	3/25	YoY	1Q 3/26	YoY	3/26 CoE	YoY
Millions)	Results		Results			
Sales	1,162	58.3%	109	65.0%	1,190	2.4%
GP	934	57.2%	61	134.6%	970	3.9%
GPM	80.4%	-0.5%	56.3%	16.6%	81.5%	1.1%
OP	268	n/a	-81	n/a	280	4.5%
OPM	23.1%	n/a	n/a	n/a	23.5%	0.5%

1Q Asset Management results were broadly in line with expectation. With no new public offerings or private fund formations in the 1Q, AUM remained largely unchanged from the ¥311.3bn disclosed at FY 3/25 results.

OTHER BUSINESSES

(JPY Millions)	3/25 Results	YoY	1Q 3/26 Results	YoY	3/26 CoE	YoY
Sales	6,927	-11.2%	1,703	-6.7%	8,940	29.1%
GP	373	1392.0%	265	n/a	980	162.7%
GPM	5.4%	5.1%	15.6%	n/a	11.0%	5.6%
OP	-144	n/a	130	n/a	280	n/a
ОРМ	n/a	n/a	7.6%	n/a	3.1%	n/a

1Q sales & OP were broadly in line with plan. ¥130m OP represents a YoY improvement from a -¥134m 1Q 3/25 operating loss, when construction costs & the beginning of operations at a newly opened hotel weighed on profitability. We note **Mirarth's hotels are currently unaffected by slowing inbound consumption**.

PREVIOUS REPORTS

- 4th June 2025: 'JV strategy'
- 19th March 2025: <u>'Higher price facilitation'</u>
- 5th December 2024: <u>'Comfortably on track'</u>
- 10th September 2024: <u>'Tight supply/demand'</u>
- 13th June 2024: <u>'Strategic property acquisitions'</u>
- 9th February 2024: <u>'Seasonality'</u>
- 1st December 2023: 'New energy model'
- 30th August 2023: <u>'FIT to PPA Transition'</u>
- 23rd June 2023: Initiating coverage <u>'Condos & the rise of renewable energy'</u>



COMPANY INFORMATION

Company Timeline	
1972	Established Takara Komuten Co., Ltd. (currently MIRARTH HOLDINGS)
	Started sales of detached houses
1982	Launched the Real Estate Rental business
1988	Established Takara Management Co., Ltd. (currently Leben Community)
	Launched the Real Estate Management business
1994	Started sales of 'Leben Heim' condominiums
2000	Changed company name to Takara Leben Co., Ltd.
2001	Established TAFUKO Co., Ltd.
	Launched the Financial Brokering business
2003	Listed on the JASDAQ market Listed on the Second Section of the Tokyo Stock Exchange
2004	Listed on the First Section of the Tokyo Stock Exchange
2004	Established Relivel Leben Co., Ltd. (previously Takara West Japan Co., Ltd.)
	Launched the trustee division for real estate sales
	Established AS Partners Co., Ltd.
	Launched the Nursing Care For Seniors business
2006	Moved the main office to Shinjuku Sumitomo Building
2008	Made Marunouchi Servicer a subsidiary
	Released new Takara Leben Brands
2010	Launched the Detached Housing business (built by Takara Leben)
0044	Capital increase based on Japan's first rights offering
2011 2012	Joined an open house and began sales of custom-built houses Introduced new condominium brands
2012	Established the Yokohama branch
	Made Takara Housing Co., Ltd. (previously Takara Property Co., Ltd.) a subsidiary for the
	Real Estate Rental business
2013	Entry to the Mega-Solar business
	Established Takara Asset Management Co., Ltd.
	Launched the Investment Management business
	Established Takara Investments Co., Ltd.
	Launched the Real Estate Investment business
••••	Made Sunwood Corporation an associated company accounted for by the equity method
2014	Established the Hokuriku sales office Established the Tohoku sales office
	Made Oasis Co., Ltd. (currently Takara Leben Realnet Co., Ltd.) a subsidiary
	Made Nikko Kensetsu Co., Ltd. (currently Leben Home Build Co., Ltd.) a subsidiary
2015	Made Live Net Co., Ltd. (previously Takara Leben West Japan Co., Ltd.) a subsidiary
	Made Jyutakujyouhoukan Co., Ltd. (currently Takara Leben Co., Ltd.) a subsidiary
2016	Made Nikko Property Co., Ltd. (currently Leben Trust Co., Ltd.) a subsidiary
	Changed the company name of Nikko Kensetsu Co., Ltd. to Nikko Takara Corporation Co.,
	Ltd. (currently Leben Home Build Co., Ltd.)
	Takara Leben Infrastructure Fund, Inc. was the first to be listed on the infrastructure fund
2047	market
2017	Introduced a new condominium brand Established the Osaka branch
	Established the Osaka branch Established the Sapporo sales office
	Changed the company name of Jyutakujyouhoukan Co., Ltd. to Takara Leben West Japan
	Co., Ltd.
	Main office moved to Tekko Building, Marunouchi, Chiyoda-ku
2018	Changed the company name of TAFUKO Co., Ltd. to Leben Zestock Co., Ltd.
	Made PAG Investment Management Ltd. (currently Takara PAG Real Estate Advisory Ltd.)
	a subsidiary
	Established a representative office in Hanoi City
2019	Takara Leben Real Estate Investment Corporation was listed on the Tokyo Stock Exchange
2019	Changed the company name of Nikko Property Co., Ltd. to Leben Trust Co., Ltd. Leben Trust Co., Ltd. merged with Takara Property Co., Ltd.
2021	Established Leben Funding LLC.
	Made ACA Clean Energy Co., Ltd. a subsidiary
	Established the Nagoya sales office
	Changed the company name of ACA Clean Energy Co., Ltd. to Leben Clean Energy Co., Ltd.
	Sunwood Corporation became a non-subsidiary due to the transfer of shares
2022	Changed the company name of Nikko Takara Corporation Co., Ltd. to Leben Home Build
	Co., Ltd.
	Established Takara Leben (Thailand) Co., Ltd. in Bangkok
	50 year anniversary



Storm CORPORATE RESEARCH・ストームコーポレート

	Established MIRARTH HOLDINGS, Inc. (changed company name from Takara Leben Co., Ltd. to MIRARTH HOLDINGS, Inc.) Changed the company name of Takara Leben West Japan Co., Ltd. to Takara Leben Co., Ltd., merged with Takara Leben West Japan Co., Ltd., and moved the head office to Marunouchi, Chiyoda-ku, Tokyo.
2023	Delisted Takara Leben Infrastructure Fund, Inc. through a tender offer Establishment of MIRARTH Green Tech Co., Ltd. Launched Renewable Energy Business Establishment of MIRARTH Agri Tech Co., Ltd. Launched Biofuel business
2024	Takara PAG Real Estate Investment Management Co., Ltd. changed company name to MIRARTH Real Estate Advisory Inc. Leben Clean Energy Co., Ltd. changed company name to MIRARTH Energy Solutions Inc. Takara Asset Management Co., Ltd. changed company name to MIRARTH Asset Management Inc.

Company contact details

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Major shareholders	Stake %
General Incorporated Association Murayama Asset Management	18.27
The Master Trust Bank of Japan, Ltd. (Trust Account)	11.03
MIRARTH HOLDINGS	3.17
Custody Bank of Japan, Ltd. (Trust Account)	2.47
Morgan Stanley MUFG Securities Co.,Ltd.	1.48
Goldman Sachs Securities Co., Ltd. BNYM	1.46
Murayama Kikaku Co., Ltd.	1.28
MIRARTH HOLDINGS Business Partner Shareholding Association	1.05
Kazuichi Shimada	0.93
UBS AG LONDON A/C IPB SEGREGATED CLIENT ACCOUNT Source: Company	0.89



Income statement・連結損益計算書

	FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/25
Net Sales • 売上高	148,397	162,744	153,472	185,194	196,523
Cost of Sales • 売上原価	118,469	129,626	121,763	144,603	154,212
Gross Profit - 売上総利益	29,928	33,117	31,708	40,590	42,311
Selling, general and administrative expenses・販売費及び一般管理費	19,139	21,240	24,677	25,133	27,946
Operating Profit - 営業利益	10,789	11,877	7,030	15,457	14,364
Non-Operating Income • 営業外収益					
Interest Income - 受取利息	0	59	28	34	23
Dividend Income - 受取配当金	292	300	233	174	153
Commission Received - 受取手数料	118	126	108	122	137
Insurance Proceeds Received • 受取保険金	n/a	n/a	n/a	228	422
Equity in Earnings of Affiliates - 持分法による投資利益	18	n/a	n/a	238	272
Miscellaneous Income • 雑収入	257	198	637	395	330
Total non-operating income - 営業外収益合計	687	684	1,008	1,193	1,340
Non-Operating Expenses • 営業外費用					
Interest expenses • 支払利息	1,226	1,755	2,080	2,795	3,017
Arrangement Fees・アレンジメントフィー	n/a	n/a	n/a	646	n/a
Equity in Losses of Affiliates・持分法による投資損失	n/a	138	219	n/a	n/a
Miscellaneous Losses • 雑損失	316	409	705	223	261
Total non-operating expenses • 営業外費用合計	1,542	2,303	3,005	3,666	3,278
Ordinary Profit - 経常利益	9,933	10,258	5,033	12,984	12,427
Extraordinary Income - 特別利益	0,000	10,200	0,000	12,001	,
Gain on Step Acquisition・段階取得に係る差益	n/a	n/a	601	n/a	(
Gain on Sale of Fixed Assets - 固定資産売却益	n/a	n/a	97	n/a	n/a
Gain on Sales of Investment Securities・投資有価証券売却益	n/a	n/a	n/a	145	n/a
Gain on Negative Goodwill・負ののれん発生益	n/a	37	n/a	n/a	(
Gain on Exchange of Fixed Assets - 固定資産交換差益	n/a	n/a	n/a	n/a	143
Gain on Sales of Affiliates' Stocks • 関係会社株式売却益	n/a	n/a	n/a	563	n/a
Total extraordinary income ▪ 特別利益合計	n/a	37	698	709	144
Extraordinary losses • 特別損失					
Loss on Sales of Fixed Assets • 固定資産売却損	171	n/a	132	n/a	n/a
Loss on Retirement of Fixed Assets ■ 固定資産除却損	n/a	n/a	n/a	n/a	36
Impairment Loss ▪ 減損損失	2,589	588	48	508	n/a
Office Relocation Expenses - 事務所移転費用	n/a	n/a	26	31	189
Loss on Sale of Investments in Affiliates ■ 関係会社株式売却損	n/a	256	n/a	14	n/a
Loss on Valuation of Affiliates' Stocks • 関係会社株式評価損	n/a	n/a	n/a	n/a	506
Construction Warranty Loss • 工事補償損失	n/a	n/a	n/a	n/a	282
Total extraordinary losses • 特別損失合計	2,761	845	206	554	1014
Pre-tax Net Income before Anonymous Association Profit Distribution ▪ 匿名組合損益 分配前税金等調整前当期純利益	n/a	n/a	5,525	13,139	11,557
Anonymous Association Profit Distribution Amount • 匿名組合損益分配額	n/a	n/a	△178	147	230
Income Before Income Taxes。税金等調整前当期純利益	7,172	9,450	5,703	12,991	11,326
Corporate, Resident and Business Taxes · 法人税、住民税及び事業税	3,078	3,158	4,708	4,470	3,843
Adjustment for Corporate Taxes • 法人税等調整額	△597	20	△3,451	244	△81
Total Corporate Taxes ▪ 法人税等合計	2,481	3,179	1,257	4,714	3,028
Net income - 当期純利益	4,691	6,271	4,445	8,276	8,29
Net Income (Loss) Attributable to Non-controlling Interests・非支配株主に帰属する当期純 利益又は非支配株主に帰属する当期純損失(Δ)	△2	56	△138	98	90
Net Income Attributable to Owners of the Parent ・親会社株主に帰属する当期純利益	4,693	6,215	4,584	8,178	8,207



Storm CORPORATE RESEARCH・ストームコーポレート

Net Unrealized Gains (Losses) on Available-for-sale Securities・その他有価証券評価 差額金	619	26	△619	198	456
Foreign Currency Translation Adjustments · 為替換算調整勘定	Δ1	1	3	△40	98
Adjustments for Retirement Benefits・退職給付に係る調整額	18	△6	23	△25	60
Total Other Comprehensive Income・その他の包括利益合計	636	21	△593	133	614
Comprehensive Income • 包括利益	5,327	6,293	3,852	8,409	8,913
Comprehensive Income Attributable to Owners of the Parent・親会社株主に係る包括 利益	5,329	6,236	3,990	8,311	8,822
Comprehensive Income Attributable to Non-controlling Interests・非支配株主に係る包括利益	△2	56	△138	98	90

(JPY Millions・百万円)

Balance sheet・連結貸借対照表

■Assets・資産の部	FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/25
Current assets · 流動資産					
Cash & deposits・現金及び預金	39,169	33,428	47,872	42,740	48,044
Notes and Accounts Receivable・受取手形及び売掛金	2,193	n/a	n/a	n/a	n/a
Notes Receivable, Accounts Receivable and Contract Assets・受取手形、売掛金及び 契約資産	n/a	2,886	3,477	8,335	3,775
Real Estate for Sale • 販売用不動産	28,682	32,616	34,147	47,381	53,551
Power Generation Facilities for Sale • 販売用発電施設	n/a	1,001	3,375	65	65
Real Estate under Construction for Sale・仕掛販売用不動産	43,766	58,036	82,713	76,598	92,729
Advances for Construction • 未成工事支出金	596	12	0	40	34
Other • その他	11,418	14,919	17,415	17,053	17,359
Allowance for doubtful accounts • 貸倒引当金	△141	△275	△275	△277	△297
Total current assets · 流動資産合計	125,686	142,625	188,728	191,937	215,263
Non-current assets · 固定資産					
Tangible Fixed Assets • 有形固定資産					
Buildings and Structures・建物及び構築物	13,827	11,150	33,984	33,724	33,508
Accumulated Depreciation ▪ 減価償却累計額	△1,725	△1,596	△5,104	△5,969	△5,969
Buildings and Structures (Net)・建物及び構築物(純額)	12,102	9,553	28,879	27,755	27,539
Machinery and Vehicles・機械装置及び運搬具	13,915	14,056	57,096	63,287	71,697
Accumulated Depreciation • 減価償却累計額	△710	△1,279	△8,390	△10,834	△15,380
Machinery and Vehicles (Net)・機械装置及び運搬具(純額)	13,204	12,777	48,705	52,453	56,316
Tools, furniture and fixtures ▪ 工具、器具及び備品	524	522	1,126	1,265	1,673
Accumulated depreciation • 減価償却累計額	△308	△319	△811	△966	△1,070
Tools, furniture and fixtures, net - 工具、器具及び備品(純額)	216	203	315	299	602
Land • 土地	33,739	36,948	41,394	33,759	33,826
Lease Assets ▪ リース資産	67	345	345	345	355
Accumulated Depreciation ▪ 減価償却累計額	△56	△55	△86	△118	△149
Lease Assets (Net)・リース資産(純額)	11	290	258	226	205
Construction in progress • 建設仮勘定	4,795	3,965	5,808	3,264	8,711
Total Tangible Fixed Assets ● 有形固定資産合計	64,070	63,739	125,362	117,759	127,201
Intangible Fixed Assets • 無形固定資産					
Goodwill • のれん	960	1,561	3,918	3,420	3,014
Others • その他	638	948	4,457	4,643	4,881
Total Intangible Fixed Assets ▪ 無形固定資産合計	1,599	2,510	8,376	8,063	7,895
Investments and other assets • 投資その他の資産					
Investment securities • 投資有価証券	5,194	5,462	2,368	2,597	3,125
Long-term Loans Receivable ▪ 長期貸付金	0	380	830	200	n/a

Deferred Tax Assets - 繰延税金資産	1,273	981	4,744	4,258	4,680
Other・その他	6,407	7,731	11,205	12,563	14,295
Allowance for doubtful accounts • 貸倒引当金	△13	△12	△2	△0	△0
Total investments and other assets・投資その他の資産合計	12,861	14,542	19,145	19,619	22,100
Total non-current assets • 固定資產合計	78,531	80,792	152,884	145,441	157,198
Deferred Assets - 繰延資産	97	55	56	68	47
Total assets · 資産合計	204,315	223,473	341,669	337,447	372,508

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■Liabilities • 負債の部	FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/25
Current liabilities · 流動負債					
Electronic Recorded Obligations · 電子記録債務	n/a	n/a	n/a	17,346	19,899
Notes and Accounts Payable・支払手形及び買掛金	13,318	15,411	16,342	9,772	8,514
Short-term Borrowings • 短期借入金	9,208	14,189	92069	25,621	43,238
Bonds Payable Due Within One Year • 1 年内償還予定の社債	116	2,168	190	2,806	1,006
Long-term Borrowings Due Within One Year ・ 1 年内返済予定の長期借入金	17,524	25,298	25,997	44,102	39,462
Lease Liabilities・リース債務	3	35	34	34	36
Income Taxes Payable,未払法人税等	2,264	2,089	4,318	3,571	2,874
Advances Received • 前受金	5,657	7,348	10,197	9,167	7,321
Provision for Bonuses - 賞与引当金	570	629	699	850	864
Provision for Warranty on Completed Construction • 完成工事補償引当金	463	486	551	614	891
Other • その他	6,522	7,354	11,755	8,648	9,963
Total current liabilities · 流動負債合計	55,649	75,010	162,157	122,537	134,075
Non-current liabilities · 固定負債					
Long-term Borrowings - 長期借入金	85,721	81,923	104,828	130,673	136,185
Bonds Payable • 社債	5,988	4,070	4,015	7,008	6,887
Lease Liabilities - リース債務	8	285	249	214	188
Provision for Directors' Retirement Benefits • 役員退職慰労引当金	119	160	135	100	59
Liability for Retirement Benefits ■ 退職給付に係る負債	863	984	1,100	1,314	1,408
Asset Retirement Obligations ▪ 資産除去債務	24	56	182	200	534
Deferred Tax Liabilities • 繰延税金負債	28	128	2,509	2,489	2,773
Other • その他	1,278	1,252	1,348	1,239	1,287
Total non-current liabilities • 固定負債合計	94,033	88,860	114,369	143,240	149,325
Total liabilities • 負債合計	149,683	163,871	276,527	265,778	283,401

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FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/25
4,819	4,819	4,819	4,819	9,056
4,817	4,817	4,820	3,375	8,083
48,649	53,395	55,971	61,514	66,783
△4,604	△4,456	△4,174	△4,066	△1,657
53,682	58,575	61,436	65,643	82,265
521	548	△71	127	583
∆1	0	3	△36	62
△8	△14	8	△17	42
512	534	△59	73	688
	4,819 4,817 48,649 △4,604 53,682 521 △1	4,819 4,819 4,817 4,817 48,649 53,395 Δ4,604 Δ4,456 53,682 58,575 521 548 Δ1 0 Δ8 Δ14	4,819 4,819 4,819 4,817 4,817 4,820 48,649 53,395 55,971 Δ4,604 Δ4,456 Δ4,174 53,682 58,575 61,436 521 548 Δ71 Δ1 0 3 Δ8 Δ14 8	4,819 4,819 4,819 4,819 4,817 4,817 4,820 3,375 48,649 53,395 55,971 61,514 Δ4,604 Δ4,456 Δ4,174 Δ4,066 53,682 58,575 61,436 65,643 521 548 Δ71 127 Δ1 0 3 Δ36 Δ8 Δ14 8 Δ17



Stock acquisition rights • 新株予約権	199	197	220	277	326
Non-controlling Interests • 非支配株主持分	237	294	3,544	5,674	5,826
Total net assets · 純資産合計	54,632	59,601	65,142	71,669	89,107
Total liabilities and net assets • 負債純資産合計	204,315	223,473	341,669	337,447	372,508

(JPY Millions・百万円)

Cash flow statement・連結キャッシュ・フロー計算書

perating CF	FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/2
h flows from operating activities・営業活動によるキャッシュ・フロー					
Income before income taxes • 税金等調整前当期純利益	7,172	9,450	5,703	12,991	11,32
Depreciation Expense • 減価償却費	1,803	2,838	3,020	5,370	5,96
Impairment Loss • 減損損失	2589	588	48	508	n/
Office Relocation Expense • 事務所移転費用	n/a	n/a	n/a	n/a	18
Equity-method Investment Loss • 関係会社株式評価損	n/a	n/a	n/a	n/a	500
Amortization of Goodwill・のれん償却額	234	329	390	509	40
Gain on Negative Goodwill・負ののれん発生益	n/a	n/a	n/a	n/a	Δ
ncrease (△decrease) in provisions - 引当金の増減額(△は減少)	222	260	99	179	30
Increase (△decrease) in retirement benefit liabilities・退職給付に係る負債の増減額 (△は減少)	237	121	141	174	154
Interest and dividend income received • 受取利息及び受取配当金	△292	△360	△262	△209	△17
nsurance Proceeds Received - 受取保険金	n/a	n/a	n/a	n/a	△42
Stock-based compensation expense • 株式報酬費用	36	125	327	196	29
Interest paid • 支払利息	1,226	1,755	2,080	2,795	3,01
Gain on Exchange of Fixed Assets • 固定資産交換差益	n/a	n/a	n/a	n/a	△14
Loss (△gain) on sales of tangible fixed assets・有形固定資産売却損益(△は益)	171	n/a	n/a	n/a	n/
Loss (△gain) on sales of investments in affiliates・関係会社株式売却損益(△は益)	n/a	256	n/a	n/a	n/
Increase (△increase) in trade receivables・売上債権の増減額(△は増加)	△258	△509	△65	△4,892	4,56
Increase (△increase) in inventories ▪ 棚卸資産の増減額(△は増加)	19,454	13,062	△10,509	15,692	△12,92
Increase (△decrease) in trade payables • 仕入債務の増減額(△は減少)	1,459	2,088	758	10,934	1,30
Increase (△decrease) in advances received ▪ 前受金の増減額(△は減少)	△611	1,690	2,848	△1,029	△1,84
Others • その他	△2,469	△3,591	△741	1,736	2,35
Subtotal • 小計	30,975	28,107	3,839	44,957	14,87
Interest and dividends received・利息及び配当金の受取額	292	360	256	192	16
Interest paid • 利息の支払額	△1,211	△1,776	△2,109	△2,695	△3,11
Income taxes paid ▪ 法人税等の支払額	△3,726	△3,501	△2,709	△5,676	△4,46
Insurance Proceeds Received ▪ 保険金の受取額	n/a	n/a	n/a	n/a	42
Net cash provided from operating activities・営業活動によるキャッシュ・フロー	26,330	23,189	△722	36,777	7,87

(JPY Millions·百万円)

■Investing CF	FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/25
Cash flows from investing activities・投資活動によるキャッシュ・フロー					
Payments for time deposits・定期預金の預入による支出	△127	△161	△14	△35	△194
Proceeds from withdrawal of time deposits・定期預金の払戻による収入	145	205	150	n/a	230
Increase (∆increase) in short-term loans receivable ▪ 短期貸付金の増減額(△は増加)	0	800	n/a	n/a	n/a
Payments for purchase of tangible fixed assets・有形固定資産の取得による支出	△25,771	△25,279	△19,349	△25,589	△21,010
Proceeds from sale of tangible fixed assets • 有形固定資産の売却による収入	901	9	1,933	1,271	2
Payments for purchase of intangible fixed assets・無形固定資産の取得による支出	△94	△405	△189	△1,895	△1,079



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Net cash from investing activities・投資活動によるキャッシュ・フロー	△25,090	△27,871	△46,354	△26,329	△24,807
Other - その他	△32	213	△117	215	71
Payments for acquisition of subsidiary shares accompanying changes in scope of consolidation • 連結の範囲の変更を伴う子会社株式等の取得による支出	△0	△2,182	△26,941	445	102
Proceeds from acquisition of subsidiary shares accompanying changes in scope of consolidation - 連結の範囲の変更を伴う子会社株式の取得による収入	0	n/a	n/a	△518	△1,168
Payments for Acquisition of Membership Rights・会員権の取得による支出	n/a	n/a	n/a	n/a	△35
Proceeds from sale of investment securities・投資有価証券の売却による収入	4	n/a	253	0	n/a
Payments for purchase of investment securities・投資有価証券の取得による支出	△41	△579	△1,628	△0	△0
Payments for Long-term Loans Receivable ・長期貸付けによる支出	n/a	n/a	△450	380	n/a
Proceeds from sale of investments in affiliates・関係会社株式の売却による収入	n/a	700	n/a	△604	△1,723
Payments for purchase of investments in affiliates・関係会社株式の取得による支出	△75	△1,193	n/a	n/a	n/a

(JPY Millions・百万円)

■Financing CF	FY 3/21	FY 3/22	FY 3/23	FY 3/24	FY 3/25
Cash flows from financing activities・財務活動によるキャッシュ・フロー					
Net increase (△decrease) in short-term borrowings ▪ 短期借入金の純増減額(△は減少)	△7,835	3,271	74,783	△67,503	17,618
Proceeds from long-term borrowings - 長期借入れによる収入	66,404	69,605	97,853	124,207	74,604
Repayments of long-term borrowings - 長期借入金の返済による支出	△55,038	△71,180	△106,935	△75,498	△76,309
Proceeds from issuance of bonds • 社債の発行による収入	1,300	250	150	5,745	876
Redemption of bonds • 社債の償還による支出	△296	△1,546	△2,183	△190	△2,806
Repayments of lease liabilities・リース債務の返済による支出	△12	△12	△35	△34	∆3
Proceeds from Issuance of Shares・株式の発行による収入	n/a	n/a	n/a	n/a	8,474
Proceeds from Disposal of Treasury Shares・自己株式の処分による収入	n/a	n/a	n/a	n/a	2,634
Purchase of Treasury Shares・自己株式の取得による支出	n/a	n/a	n/a	n/a	Δ
Payments to Non-controlling Interests・非支配株主への払戻による支出	n/a	n/a	n/a	△4,768	n/a
Proceeds from Non-controlling Interests・非支配株主からの払込みによる収入	n/a	n/a	n/a	5,761	n/a
Dividends paid • 配当金の支払額	△1,842	△1,520	△1,962	△3,161	△2,92
Dividends paid to non-controlling interests・非支配株主への配当金の支払額	△23	n/a	△140	△22	∆8
Net cash provided from financing activities・財務活動によるキャッシュ・フロー	2,654	△1,132	61,531	△15,464	22,042
Effect of Exchange Rate Changes on Cash and Cash Equivalents・現金及び現金同等物に 係る換算差	n/a	n/a	n/a	n/a	10
Net increase (∆decrease) in cash and cash equivalents ▪ 現金及び現金同等物の増減額 (△は減少)	3,894	△5,813	14,454	△5,017	5,12
Cash and cash equivalents at beginning of period・現金及び現金同等物の期首残高	34,605	38,500	32,693	47,148	41,88
Increase (△decrease) in cash and cash equivalents due to changes in scope of consolidation ▪ 連結範囲の変更に伴う現金及び現金同等物の増加(△は減少)	n/a	7	n/a	n/a	n/a
Decrease in Cash and Cash Equivalents due to Deconsolidation・連結除外に伴う現金及び現金同等物の減少額	n/a	n/a	n/a	△246	n/a
Cash and cash equivalents at end of period・現金及び現金同等物の期末残高	38,500	32,693	47,148	41,884	47,008

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